



**Q2 2023 Results**

**Travelex International Group**

29 August 2023

**Travelex**

worldwide  
money

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# Travelex International Group – Q2 2023 Financial Highlights

- The Travelex International Group generated revenues of £136.4m in Q2 2023, £19.0m higher than Q1 and £29.6m (28%) greater than 2022. First half revenues of £253.8m were £78.3m (45%) above 2022.
- With the beginning of peak trading, the Group produced positive underlying EBITDA in the quarter of £14.7m, £6.3m favourable to Q2 2022. First half underlying EBITDA of £18.9m was £17.2m favourable to 2022.
- Strong revenue recovery continued into Q2, particularly across the Retail businesses on growing global passenger numbers driven by the final countries in the APAC region easing travel restrictions and increased consumer confidence in international travel evident in markets where recovery was already well progressed.
- Costs in Q2 were £8.5m higher than Q1 and £23.3m greater than Q2 2022 with increased rent and variable trading costs in line with revenue growth, as well as controlled reinvestment in staff and third party costs required to support the recovery in revenues.
- 2023 revenues of £253.8m are aligned to 2019 levels (£253.4m) however Underlying EBITDA of £18.9m is £13m favourable to 2019 (£5.9m) driven by savings on staff and variable trading costs.
- Capex at June of £6.8m was £3.3m greater than 2022 driven by investments in IT infrastructure and improvements in the Retail store network.
- Free cash of £16.4m was £25.3m lower than 2022 as the business continues to prioritise investment in cash in tills and vaults across the Retail and Wholesale networks to fulfil increased demand. In April, Travelex received a further £20m of tap funding proceeds to support increased trading volumes and working capital requirements as Asia and the wider business has continued to recover. £70m of funding was also received in the same period in 2022.

£m at 2023 Q2 Actual FX Rates	2023 Q2			
			2023 vs 2023 vs	
	2023	2022	2022	2022 %
Net Revenue	136.4	106.8	29.6	28%
Costs	(121.7)	(98.4)	(23.3)	(24%)
Underlying EBITDA	14.7	8.4	6.3	76%
Capex	(4.0)	(1.6)	(2.4)	(149%)
Free Cash	16.4	41.7	(25.3)	(61%)

	2023 YTD			
			2023 vs 2023 vs	
	2023	2022	2022	2022 %
Net Revenue	253.8	175.6	78.3	45%
Costs	(234.9)	(173.9)	(61.0)	(35%)
Underlying EBITDA	18.9	1.7	17.2	1039%
Capex	(6.8)	(3.5)	(3.3)	(95%)
Free Cash	16.4	41.7	(25.3)	(61%)

(1) Revenues, costs, EBITDA and capex are presented on a pro forma basis, incorporating the trading performance of 100% of all Travelex entities. A reconciliation to the statutory profit and loss account is provided at page 9.

(2) Underlying EBITDA excludes any non-underlying adjustments.

(3) 2023 and 2022 Actuals are presented on an Actual FX basis for each respective year.

(4) Free Cash represents cash at bank of those Travelex International Group entities whose cash balances are unrestricted and available for use.

# Travelex International Group – Business Update

## Commercial Developments

- The Travelex Travel Money Card is seeing a strong trading performance in 2023 in both sales and reloads with growth in UK and ANZ. Sales grew by 85% in Q2 compared to Q1, whilst reloads grew by 48%. The product was also relaunched in Japan at the beginning of August.
- In the UK, a new store at Paddington Station has opened, producing strong transaction volumes in the early weeks of trading in this key gateway to Heathrow Airport. A major marketing campaign was also launched over the summer peak at Heathrow Airport, including the promotions for the card product.
- Following a successful tender process, the Group has retained the contract for Christchurch Airport in New Zealand. In Europe, the contract at Hamburg Airport was also extended by two years, whilst new ATMs have been added in Berlin Airport. In the Middle East & Turkey there have been new store openings at Antalya Airport, Sharjah Airport and Dubai Airport with a further two new permanent stores expected in Dubai over Q3 2023.
- Wholesale banknotes trading maintained strong performance across Q2 through regular trading with onboarded customers and commercial banks in Africa. In Asia, Japan, Hong Kong and Singapore trading volumes have more than doubled from Q1, whilst China and Malaysia also showed improvements as this regions reopens following travel restrictions.

## Governance

- The Group's 2022 reporting cycle is drawing to a conclusion and the audited accounts are expected to be signed in Q3 2023 with the UK subsidiary accounts to follow.

## Financial Outlook

- Following the continued trading performance in the year to date and as the Group operates through its peak trading season, the published forward guidance of £60m to £70m of underlying EBITDA remains unchanged.

# Travelex International Group – 2023 Q2 Performance by Geography

Group revenues exceeded 2022 by 28% in Q2 reaching £136.4m. All markets with the exception of Brazil continued the momentum from Q1 with eased travel restrictions and growing passenger volumes in the lead up to peak trading.

- **UK** revenues of £45.3m were 16% greater than Q2 2022 driven by continued recovery in the Retail and Wholesale businesses offset by the loss of Stansted and East Midlands Airports since the start of Q2. Passenger levels at Heathrow increased by 19% compared to Q1 and 23% higher than Q2 2022, as underlying revenues across the Retail network grew by 24%, excluding the impact of Stanstead. EBITDA was (£1.0m) adverse to 2022 as a result of investments in staff to increase operating hours and store openings towards peak across the Retail network.
- **ANZ** revenues were £8.6m favourable to 2022 on the fully easing of border restrictions while underlying EBITDA of £4.7m exceeded the year on year revenue performance with success in maintaining an agile cost base with £3.4m favourable to 2022 in the quarter.
- **Asia** revenue of £13.9m demonstrated significant growth on 2022 with travel restrictions now fully eased. Compared to Q1, revenue growth was primarily driven by Retail where Japan benefitted from a weakening Yen and significant market share capture in outbound travel. Underlying EBITDA of £3.8m represents £4.2m growth on 2022 as the region returns to profit.
- **Middle East & Turkey** revenues of £22.0m were £6.9m up on 2022 with all countries showing positive trajectory but particularly in the UAE. Against 2022, EBITDA was £1.8m favourable.
- **Brazil** revenues were £3.4m behind 2022, where Q2 2022 saw an exceptional performance on the reopening of the Brazil economy. There are also some headwinds in 2023 in terms of macro economic conditions in Brazil and the deregulation of the FX market, driving stronger competition for the Bank. The revenue shortfall was mostly mitigated through decreased variable trading costs with £1.2m lower EBITDA compared to 2022.
- **Europe** revenue of £15.8m was £2.7m greater than 2022 (20%) driven by stronger passenger and transaction numbers across Netherlands and Germany. EBITDA of £2.7m was (£0.2m) adverse to 2022 driven by investment in staff and higher rent in advance of peak season.
- **Central Costs** were £0.6m greater than 2022 driven by investments in staff in support functions.

£m at 2023 Q2 Actual FX Rates	2023 Q2			
	2023	2022	2023 vs 2022	2023 vs 2022 %
<b>Net Revenue</b>				
UK	45.3	39.0	6.3	16%
ANZ	16.8	8.3	8.6	103%
Asia	13.9	5.5	8.4	151%
ME&T	22.0	15.1	6.9	46%
Brazil	20.7	24.1	(3.4)	(14%)
Europe	15.8	13.2	2.7	20%
Other Trading	1.8	1.5	0.3	20%
<b>Trading Total</b>	<b>136.3</b>	<b>106.7</b>	<b>29.6</b>	<b>28%</b>
Central Costs	0.1	0.1	0.0	2%
<b>Net Revenue</b>	<b>136.4</b>	<b>106.8</b>	<b>29.6</b>	<b>28%</b>
<b>Underlying EBITDA</b>				
UK	10.6	11.6	(1.0)	(9%)
ANZ	4.7	1.3	3.4	261%
Asia	3.8	(0.4)	4.2	1117%
ME&T	4.9	3.2	1.8	56%
Brazil	3.8	5.0	(1.2)	(25%)
Europe	2.7	2.9	(0.2)	(6%)
Other Trading	0.7	0.8	(0.0)	(5%)
<b>Trading Total</b>	<b>31.3</b>	<b>24.4</b>	<b>6.9</b>	<b>28%</b>
Central Costs	(16.6)	(16.0)	(0.6)	(4%)
<b>Underlying EBITDA</b>	<b>14.7</b>	<b>8.4</b>	<b>6.3</b>	<b>76%</b>

(1) Revenues, costs, EBITDA and capex are presented on a pro forma basis, incorporating the trading performance of 100% of all Travelex entities. A reconciliation to the statutory profit and loss account is provided at page 9.

(2) Underlying EBITDA excludes any non-underlying adjustments.

(3) 2023 and 2022 Actuals are presented on an Actual FX basis for each respective year.

(4) The UK results include contribution from the African business



# Travelex International Group – 2023 YTD Performance by Geography

Group revenue was £78.3m greater than 2022 in the first half of 2023, 45% growth year on year. All trading geographies showed improvement versus 2022 with the most significant growth coming in the UK, ANZ, Asia and ME&T.

- **UK** revenues were £19.5m (32%) greater than 2022. Retail continued to show growth throughout the first half with Heathrow Airport passengers 43% greater than 2022 whilst the Wholesale business benefitted from increased trading with the Africa market to be 74% higher than 2022. Overall revenue variance for the UK was lower on the loss of Stanstead and East Midlands Airports at the start of Q2 while underlying EBITDA growth of £1.2m (8%) against the revenue upside of 32% reflects investment in staff to open stores for peak and higher rent costs.
- **ANZ** revenues were £18.6m ahead of 2022 predominantly driven by the Retail business on increased walk-up and card transactions. Underlying EBITDA of £7.3m was £7.6m favourable to 2022.
- **Asia** revenues of £25.7m were £17.6m greater than 2022. All countries are growing on 2022 but majority of upside is driven by Japan, Hong Kong and China where travel restrictions were only recently removed. EBITDA increased by £9.7m against 2022, the largest movement of any trading geography.
- **Middle East & Turkey** revenues of £42.8m were £14.5m favourable to 2022, predominantly in UAE due to increased travel during EID along with higher overall passengers and average transaction volumes. Against 2022, EBITDA was £3.7m favourable as revenue upside was offset by higher rent and trading costs.
- **Brazil** revenue of £44.1m is mostly flat with 2022. Retail remains strong, whilst the Bank revenues remain at c.300% of 2019 levels despite some challenges on the macro economic performance of Brazil and the impact of FX deregulation. EBITDA of £8.6m was aligned to 2022 at June.
- **Europe** revenue of £27.6m was £7.7m (39%) greater than 2022 driven by the Netherlands and Germany following an increase in transactions from higher passenger numbers. Against 2022, EBITDA of £3.4m was £0.7m higher with similar to the UK, investment in staff to open stores towards peak, similar to the UK.
- **Central costs** were £4.4m greater than 2022 driven by investment in staff and infrastructure spend across the back office.

£m at 2023 Q2 Actual FX Rates	2023 YTD			
	2023	2022	2023 vs 2022	2023 vs 2022 %
<b>Net Revenue</b>				
UK	79.5	60.1	19.5	32%
ANZ	30.5	11.8	18.6	158%
Asia	25.7	8.1	17.6	217%
ME&T	42.8	28.4	14.5	51%
Brazil	44.1	43.2	0.9	2%
Europe	27.6	19.9	7.7	39%
Other Trading	3.5	4.1	(0.6)	(14%)
<b>Trading Total</b>	<b>253.7</b>	<b>175.5</b>	<b>78.2</b>	<b>45%</b>
Central Costs	0.1	0.1	0.1	102%
<b>Net Revenue</b>	<b>253.8</b>	<b>175.6</b>	<b>78.3</b>	<b>45%</b>
<b>Underlying EBITDA</b>				
UK	16.1	14.9	1.2	8%
ANZ	7.3	(0.3)	7.6	2372%
Asia	6.5	(3.2)	9.7	304%
ME&T	9.2	5.5	3.7	69%
Brazil	8.6	8.6	0.0	0%
Europe	3.4	2.6	0.7	28%
Other Trading	1.4	2.8	(1.5)	(51%)
<b>Trading Total</b>	<b>52.5</b>	<b>30.9</b>	<b>21.6</b>	<b>70%</b>
Central Costs	(33.6)	(29.2)	(4.4)	(15%)
<b>Underlying EBITDA</b>	<b>18.9</b>	<b>1.7</b>	<b>17.2</b>	<b>1039%</b>

(1) Revenues, costs, EBITDA and capex are presented on a pro forma basis, incorporating the trading performance of 100% of all Travelex entities. A reconciliation to the statutory profit and loss account is provided at page 9.

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(4) The UK results include contribution from the African business

# Travelex International Group – 2023 Q2 Performance by Segment

## ▪ Retail & Outsourcing

- Retail & Outsourcing revenues totalled £111.1m in Q2 representing £29.8m (37%) growth on 2022 whilst EBITDA of £28.1m was £6.9m favourable to 2022.
- **ANZ** revenues were £8.7m higher compared to 2022 with the easing of border restrictions aiding passenger growth and boosting store walk up and card transactions.
- **UK & Europe** revenues were £4.9m and £2.7m respectively greater than 2022 respectively, with growth seen across UK Branded Retail, UK Supermarkets and the Netherlands offset with reinvestment in staff costs to increase store openings in advance of peak trading.
- **Asia** revenues grew by £7.1m against 2022 as the reopening of borders encouraged travel across all countries with significant growth coming in Japan and Hong Kong.
- **Middle East & Turkey** revenues were £5.9m better than 2022 driven predominately in UAE with growth being supported by increased numbers of travellers, particularly during Eid.

## ▪ Wholesale

- Wholesale revenues of £23.4m in Q2 were mostly flat on 2022 with EBITDA £1.3m higher driven by variable cost savings.
- **UK & Africa** revenues were £1.4m (33%) greater than 2022 driven by higher trading volumes from great sales focus on the African markets.
- **Asia** revenues were £1.3m ahead of 2022 with all countries now showing positive recovery.
- **ME&T** Wholesale is a new business unit in 2023 and has increased revenue in Q2 by £0.5m compared to Q1.
- **Brazil** revenue was £4.0m below 2022 as a result of lower demand for payment products following changes in macro economic conditions in Brazil and FX deregulation driving increased competition.

£m at 2023 Q2 Actual FX Rates	2023 Q2			
	2023	2022	2023 vs 2022	2023 vs 2022 %
<b>Net Revenue</b>				
Retail & Outsourcing	111.1	81.3	29.8	37%
Wholesale	23.4	23.8	(0.4)	(2%)
Other Revenues	1.9	1.8	0.1	8%
<b>Net Revenue</b>	<b>136.4</b>	<b>106.8</b>	<b>29.6</b>	<b>28%</b>
<b>Underlying EBITDA</b>				
Retail & Outsourcing	28.1	21.2	6.9	32%
Wholesale	7.2	5.9	1.3	23%
Other Trading	0.7	0.8	(0.0)	(5%)
Total Geo Overheads	(4.7)	(3.5)	(1.2)	(36%)
Central Costs	(16.6)	(16.0)	(0.6)	(4%)
<b>Underlying EBITDA</b>	<b>14.7</b>	<b>8.4</b>	<b>6.3</b>	<b>76%</b>

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(4) The UK results include contribution from the African business

# Travelex International Group – 2023 June YTD Performance by Segment

## ▪ Retail & Outsourcing

- Half year Retail & Outsourcing revenues totalled £202.1m representing £71.4m (55%) growth on 2022 whilst EBITDA of £46.1m was £19.3m (72%) ahead of 2022.
- **ANZ** revenues grew by £19m as stronger passenger numbers drove substantial transaction volume growth in both Australia and New Zealand Retail businesses.
- **UK and Europe** revenues were £15.5m and £7.7m respectively greater than 2022. Both UK Retail and Schiphol (Netherlands) Airports saw continued passenger recovery ahead of peak summer trading, whilst investment in staff also drove revenue improvements in UK Retail and ASDA store networks it does partly offset some of the incremental revenues.
- **Asia** revenues grew by £14.3m compared to 2022 driven by higher transactions as markets continue to strengthen post the relaxation of border restrictions throughout 2022.
- **Middle East & Turkey** momentum from 2022 has continued as revenues were £13.0m above 2022.

## ▪ Wholesale

- Wholesale revenues of £48.1m were £7.7m (19%) higher than 2022 whilst EBITDA of £14.5m was £6.5m (80%) favourable to 2022.
- **UK & Africa** revenue outperformed 2022 by £3.9m (60%) aided by higher trading volumes across Africa.
- **Asia** wholesale revenues were £3.2m ahead of 2022 as volumes with clients continue to strengthen after the reopening of borders.
- **ME&T** Wholesale revenues continues to strengthen in its first year of trading, reaching £1.4m YTD.
- **Brazil** is mostly aligned with 2022 performance at the half year with £6.6m of underlying EBITDA in 2023, £0.1m above 2022.

£m at 2023 Q2 Actual FX Rates	2023 YTD			
	2023	2022	2023 vs 2022	2023 vs 2022 %
<b>Net Revenue</b>				
Retail & Outsourcing	202.1	130.7	71.4	55%
Wholesale	48.1	40.3	7.7	19%
Other Revenues	3.7	4.5	(0.9)	(19%)
<b>Net Revenue</b>	<b>253.8</b>	<b>175.6</b>	<b>78.3</b>	<b>45%</b>
<b>Underlying EBITDA</b>				
Retail & Outsourcing	46.1	26.8	19.3	72%
Wholesale	14.5	8.0	6.5	80%
Other Trading	1.4	2.8	(1.5)	(51%)
Total Geo Overheads	(9.5)	(6.8)	(2.7)	(39%)
Central Costs	(33.6)	(29.2)	(4.4)	(15%)
<b>Underlying EBITDA</b>	<b>18.9</b>	<b>1.7</b>	<b>17.2</b>	<b>1039%</b>

(1) Revenues, costs, EBITDA and capex are presented on a pro forma basis, incorporating the trading performance of 100% of all Travelex entities. A reconciliation to the statutory profit and loss account is provided at page 9.

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(3) 2023 and 2022 Actuals are presented on an Actual FX basis for each respective year.

(4) The UK results include contribution from the African business



# Travellex International Group – Income Statement

- The Pro Forma Group incorporates the trading performance of 100% of all Travellex entities. This is aligned with the presentation of the Group results on the earlier financial performance slides.
- Prior to 2023, entities whose shares had not been legally transferred to the Group were a bridging item between the Pro Forma Group and the Group's statutory results. With the culmination of all acquisitions in early 2023, the bridge to the Statutory Group predominately relates to statutory accounting on the application of IFRS across the following areas:
  - IFRS 16: application of the IFRS16 accounting standard on the large portfolio of operational leases across the Group.
  - Equity Accounted JVs: relates to the consolidation of results for the Qatar and Thailand JVs where the Pro Forma Group demonstrates 100%.
  - Intangible Assets: Amortisation charge of one-off intangible assets recorded as part of acquisition of legacy Travellex entities since the Group's restructure in 2020.
  - Other Stat Adjustments: £2.7m on the acquisition of the final legacy Travellex entity in February 2023 and other statutory adjustments.
- Of the £18.9m of Underlying EBITDA in the Pro Forma Group to June 2023, £2.3m gain relates to equity accounted JVs which is predominately the contribution from Qatar.
- Non Underlying Adjustments consists mainly of exceptional legal and professional fees relating to corporate finance projects.
- Net Finance Costs consists of monthly PIK interest, the interest charge on the £50m term loan and guarantee facility and FX gains/(losses) on intercompany loans.

June 2023 YTD Income Statement						
£m	Pro Forma Group	Bridging Items - Pro Forma to Statutory Group				Statutory Group
		IFRS 16	Equity Accounted JVs	Intangible Assets	Other Stat Adjs	
Net Revenue	253.8	-	(7.7)	-	-	246.1
Cost of sales	(135.4)	27.9	4.2	-	-	(103.3)
Gross profit	118.5	27.9	(3.5)	-	-	142.8
Net operating expense	(101.0)	-	1.2	-	3.4	(96.2)
Analysed as:						
Underlying net operating expense	(99.5)	-	1.2	-	0.8	(97.5)
Net gain on acquisitions and disposals	-	-	-	-	2.7	2.7
Non underlying adjustments	(1.4)	-	-	-	-	(1.4)
Net operating expense	(101.0)	-	1.2	-	3.4	(96.2)
<b>EBITDA</b>	17.5	27.9	(2.3)	-	3.4	46.6
Analysed as:						
<b>Underlying EBITDA</b>	18.9	27.9	(2.3)	-	0.8	45.4
Net gain on acquisitions and disposals	-	-	-	-	2.7	2.7
Non underlying adjustments	(1.4)	-	-	-	-	(1.4)
EBITDA	17.5	27.9	(2.3)	-	3.4	46.6
Depreciation & Amortisation	(6.0)	(20.8)	0.2	(5.9)	-	(32.4)
<b>Operating profit (loss)</b>	11.5	7.2	(2.1)	(5.9)	3.4	14.2
Net Finance Costs	(35.8)	(11.1)	(0.0)	-	0.4	(46.6)
Share of profit in equity accounted investments	-	-	1.2	-	-	1.2
<b>Loss before tax</b>	(24.2)	(4.0)	(0.9)	(5.9)	3.8	(31.2)
Tax credit (charge)	(1.9)	-	0.1	-	(0.1)	(1.8)
<b>Loss for the period from continued operations</b>	<b>(26.1)</b>	<b>(4.0)</b>	<b>(0.8)</b>	<b>(5.9)</b>	<b>3.7</b>	<b>(33.0)</b>

(1) 2023 Actual performance is presented on an Actual 2023 FX basis.

(2) The Pro Forma Group incorporates the trading performance of 100% of all Travellex entities.

(3) Other Stat Adjustments include any other statutory adjustments under IFRS as the Group consolidates to its statutory numbers

(4) EBITDA includes any non-underlying adjustments, earlier financial performance slides present Underlying EBITDA.

# Travelex International Group – Balance Sheet

- With the culmination of all acquisitions in early 2023, the bridge to the Statutory Group predominately relates to the application of IFRS accounting across the following areas:
  - IFRS 16:** application of the IFRS16 accounting standard on the large portfolio of operational leases across the Group.
  - Equity Accounted JVs:** relate Qatar and Thailand JVs where the Pro Forma Group demonstrates 100% including £13.1m investment in Equity accounted JVs.
  - Intangible Assets:** Intangible assets recorded as part of acquisition of legacy Travelex entities since the Group's restructure in 2020, including £90m relating to customer relationships and brand on the 2020 and 2021 acquisitions and £48.5m relating to the 2022 acquisitions, predominately Brazil and The Netherlands.
  - DTA and Other Tax:** Deferred Tax Asset of £12.7m and other adjustments related to closure of the 2022 year end.
  - Other:** Other statutory accounting adjustments

- With the acquisition of Brazil in 2022, an updated accounting assessment has been undertaken as part of the Group's year end with a change reflected in the presentation of the Brazil Bank's FX portfolio on the application of IFRS 9 – Financial Instruments:
  - Netting has been applied across the FX portfolio of contracts that are outstanding at the end of June, this treatment differs to prior results presentations that reflected the local Brazil GAAP treatment of presenting the FX portfolio on a gross basis across trade debtors and creditors. The net result on current and prior results presentations remains the same as reported.
  - The impact at June is a net derivative asset of £0.6m in trade debtors and a net derivative liability of £0.8m in trade creditors as well as advanced deposits received for foreign exchange transactions of £0.9m, treated as customer deposits in trade debtors.

Balance Sheet as at 30 June 2023							
£m	Pro Forma Group	Bridging Items - Pro Forma to Statutory Group					Statutory Group
		IFRS16	Equity Accounted JVs	Intangible Assets	DTA and Other Tax Adjs	Other Stat Adjs	
<b>Fixed Assets</b>	<b>31.5</b>	-	<b>(1.0)</b>	<b>140.1</b>	-	-	<b>170.6</b>
Right of use assets	0.4	125.7	-	-	-	-	126.1
Investments accounted for using the equity method	-	-	13.1	-	-	-	13.1
Other investments	20.7	-	-	-	-	-	20.7
Deferred Tax Asset	33.2	-	-	-	(12.7)	-	20.5
Debtors Due In More Than One Year	5.8	-	-	-	-	-	5.8
<b>Non Current Assets</b>	<b>91.6</b>	<b>125.7</b>	<b>12.1</b>	<b>140.1</b>	<b>(12.7)</b>	-	<b>356.8</b>
Cash in tills and vaults	147.0	-	(7.6)	-	-	-	139.4
Cash at bank and in hand	79.0	-	(5.8)	-	-	-	73.2
Cash in transit	30.5	-	-	-	-	-	30.5
Prepaid card float on deposit	21.8	-	-	-	-	-	21.8
Restricted funds	32.5	-	-	-	-	-	32.5
<b>Cash and cash equivalents</b>	<b>310.7</b>	-	<b>(13.4)</b>	-	-	-	<b>297.3</b>
<b>Trade &amp; Other Debtors</b>	<b>108.7</b>	-	<b>(1.5)</b>	-	<b>(2.9)</b>	<b>(0.3)</b>	<b>104.0</b>
<b>Current Assets</b>	<b>419.4</b>	-	<b>(14.9)</b>	-	<b>(2.9)</b>	<b>(0.3)</b>	<b>401.3</b>
<b>Total Assets</b>	<b>511.0</b>	<b>125.7</b>	<b>(2.8)</b>	<b>140.1</b>	<b>(15.6)</b>	<b>(0.3)</b>	<b>758.1</b>
Trade & Other Creditors	(273.5)	-	(4.2)	-	6.6	(2.4)	(273.5)
Provisions	(11.2)	-	0.1	-	-	-	(11.1)
External Funding	(362.7)	-	-	-	-	-	(362.7)
Finance lease liabilities	-	(146.4)	-	-	-	-	(146.4)
<b>Total Liabilities</b>	<b>(647.3)</b>	<b>(146.4)</b>	<b>(4.1)</b>	-	<b>6.6</b>	<b>(2.4)</b>	<b>(793.6)</b>
<b>Net Assets (Liabilities)</b>	<b>(136.3)</b>	<b>(20.7)</b>	<b>(6.9)</b>	<b>140.1</b>	<b>(8.9)</b>	<b>(2.6)</b>	<b>(35.5)</b>

(1) 2023 Actual performance is presented on an Actual 2023 FX basis.

(2) The Pro Forma Group incorporates the trading performance of 100% of all Travelex entities.

(3) Other Stat Adjustments include any other statutory adjustments under IFRS as the Group consolidates to its statutory numbers

# Travelex International Group – Cash Flow

- **Free cash** represents free cash at bank which management considers is freely accessible. This excludes:
  - Cash in tills, vaults and in transit;
  - Cash balances from **Other Cash Entities** as these cash balances do not form part of the Group's cash pooling arrangements;
  - **Restricted cash and deposits** held in ring fenced bank accounts, where there are restrictions in withdrawal or usage, and prepaid debit card float balances.
- Cash held in tills and vaults is the Group's stock and key working capital and is required to support front line trading. As trade increases over peak trading periods the stock held in tills and vaults requirements are greater, which drive increased revenues for the Group.
- Movements in working capital and provisions relates to normal trading flows caught over period end across the global business.

June 2023 YTD - Cash Flow Statement					
£m	Pro Forma Group	Bridging Items - Pro Forma to Statutory Group			Statutory Group
		IFRS 16	Equity Accounted JVs	Other Stat Adjs	
<b>Underlying EBITDA</b>	<b>18.9</b>	<b>27.9</b>	<b>(2.3)</b>	<b>0.8</b>	<b>45.3</b>
Non underlying items	(1.4)	-	-	2.7	1.3
<b>EBITDA</b>	<b>17.5</b>	<b>27.9</b>	<b>(2.3)</b>	<b>3.4</b>	<b>46.6</b>
Movements in working capital and provisions	(20.0)	0.0	11.7	(6.1)	(14.4)
Tax paid	(2.3)	-	0.4	0.0	(1.9)
<b>Cash flows from operating activities</b>	<b>(4.8)</b>	<b>27.9</b>	<b>9.7</b>	<b>(2.6)</b>	<b>30.2</b>
Acquisition of subsidiaries	-	-	-	2.2	2.2
Capital expenditure	(6.8)	-	-	-	(6.8)
<b>Cash flows from investing activities</b>	<b>(6.8)</b>	<b>-</b>	<b>-</b>	<b>2.2</b>	<b>(4.6)</b>
Interest paid	(2.9)	-	-	0.4	(2.5)
External financing	20.0	-	-	-	20.0
Capital element of finance lease payments	-	(27.9)	-	-	(27.9)
Dividends received/(paid)	(1.7)	-	3.9	-	2.2
<b>Cash flows from financing activities</b>	<b>15.4</b>	<b>(27.9)</b>	<b>3.9</b>	<b>0.4</b>	<b>(8.2)</b>
FX impact on cash and cash equivalents	(8.4)	-	-	-	(8.4)
<b>Cash inflow/(outflow)</b>	<b>(4.7)</b>	<b>-</b>	<b>13.7</b>	<b>-</b>	<b>9.0</b>
Opening cash and cash equivalents	315.4	-	(27.1)	-	288.3
<b>Cash and cash equivalents</b>	<b>310.7</b>	<b>-</b>	<b>(13.4)</b>	<b>-</b>	<b>297.3</b>
Cash in tills and vaults	(147.0)	-	7.6	-	(139.4)
Cash in transit	(30.5)	-	-	-	(30.5)
Prepaid card float on deposit	(21.8)	-	-	-	(21.8)
Restricted funds	(32.5)	-	-	-	(32.5)
<b>Cash at bank and in hand</b>	<b>79.0</b>	<b>-</b>	<b>(5.8)</b>	<b>-</b>	<b>73.2</b>
Other Cash Entities	(55.6)				
Exclude restricted cash	(7.0)				
<b>Free cash</b>	<b>16.4</b>				

(1) 2023 Actual performance is presented on an Actual 2023 FX basis.

(2) The Pro Forma Group incorporates the trading performance of 100% of all Travelex entities.

(3) Other Stat Adjustments include any other statutory adjustments under IFRS as the Group consolidates to its statutory numbers

(4) Free Cash represents cash at bank of those Travelex International Group entities whose cash balances are unrestricted and available for use.

(5) Other Cash entities consists of Middle East & Turkey, Brazil, Nigeria, China, Malaysia and Thailand

# Basis of Reporting

- Revenues, costs and underlying EBITDA on pages 3, 5, 6, 7 and 8 are presented on a pro forma basis. The **Pro Forma Group** incorporates the trading performance of 100% of all of the entities in the Travelex International Group . The **Statutory Group** includes those entities which have been consolidated within the Travelex International Group at the approval date for each acquisition.
- The Proforma Group results are presented on a consistent basis with the 2022 prior year comparative, regardless of approval date for entities that were acquired in 2022.
- Underlying EBITDA excludes any non-underlying adjustments, considered to be material, by nature or value, and which are required to be separately presented in line with group accounting policy.
- The application of the IFRS 16 accounting standard on the large portfolio of operational leases across the Group are not reflected in the Pro Forma Group results, which reflects all lease operating costs and commitments in the financial reporting period. Pages 9-10 reflect the application of the standard on the Group's reported results with the balance sheet reflecting the inclusion of the right-of-use asset and our discounted obligation to make lease payments as a liability and the income statement demonstrates the depreciation of the leased asset as well as interest on the lease liability.
- A reconciliation to the statutory profit and loss account is provided at page 9.
- Balance sheet and cash flow reconciliations from Pro Forma Group to the Statutory Group are provided on pages 10 and 11.
- Comparatives for financial results include:
  - 2022 Actuals at 2022 actual FX rate

## Statutory Group – Consolidation Start Dates

Legal Entities	Geo	Current date of consolidation
Travelex Agency Services Ltd (TAS)	UK	01-Aug-20
Travelex Currency Services Ltd	UK	01-Aug-20
Travelex Japan KK	Asia	01-Aug-20
Travelex Central Services Limited	Central & Shared	01-Aug-20
Travelex India Pvt	Central & Shared	01-Aug-20
Travellers Exchange Corporation Limited	UK	01-Aug-20
Travelex Australia Holdings Pty Limited and its subsidiary - Travelex Limited (Australia)	ANZ	01-Sep-20
Travelex Currency Exchange Limited	UK	01-Sep-20
Travelex Financial Services NZ Limited	ANZ	01-Sep-20
Travelex Cloud Services Limited (UK)	UK	01-Oct-20
Travelex Holding (HK) Limited	Asia	01-Nov-20
Travelex Card Services Limited	UK	01-Nov-20
Travelex Holdings (S) PTE Limited Singapore	Asia	01-Feb-21
Travelex Bahrain WLL	MET	01-Apr-21
Travelex Currency Exchange & Payments SDN BHD (Malaysia)	Asia	01-Jun-21
Travelex & Co LLC (Oman)	MET	01-Jun-21
Travelex (Thailand) Limited	Asia	01-Jun-21
Travelex Emirates Exchange LLC	MET	01-Jul-21
Travelex Foreign Coin Services Ltd.	UK	01-Jul-21
Travelex Qatar QSC	MET	01-Sep-21
Travelex Switzerland AG	Europe	01-Oct-21
Travelex Europe Ltd	Central & Shared	01-Nov-21
Travelex Doviz Ticaret Yetkili Muessese AS (and subsidiary: Travelex Ankara Doviz Ticaret Yetkili Muessese AS)	MET	01-Apr-22
Travelex Do Brasil Holding Financeira Ltda; Travelex Do Brasil Holding Nao Financeira Ltda; South American Cards Services	Brazil	01-May-22
Travelex Retail Nigeria Limited	Nigeria	01-Jun-22
Travelex Nigeria Business Solutions Limited	Nigeria	01-Jun-22
Travelex Czech Republic as	Central & Shared	01-Jun-22
Travelex N.V	Europe	01-Jun-22
Travelex Deutschland GmbH	Europe	01-Nov-22
Travellers Cheques Encashment Services	Other Trading	01-Feb-23